A NOTE FROM EXECUTIVE DIRECTOR, JEFF WASHBURNE

2020 has been a wild and challenging year for all of us in Minneapolis. COVID-19 has tested, and will continue to test, our personal, organizational, and community health. I'm incredibly thankful to my colleagues here at the CLCLT who have been able to keep our organization and services moving forward despite not having a full staff contingent since March. At the same time, the killing of George Floyd and the unrest that followed have futher added multiple challenges placed on the households we serve and the community where we live. Despite these things, we are on track to serve more households in 2020 than any year previous, and I've never been more proud to be part of this organization.

In March, the CLCLT brought the **300th home into trust**, and in August, we were able to assist the **400th household** achieve homeownership. That figure includes over **90 resales**....keeping CLCLT homes perpetually affordable without having to infuse additional funds! Since its inception, through multiple funders, the CLCLT has invested over **\$14 million in affordability investments** in these homes. With the increases in property values, those **investments have grown by more than another \$10 million.** This incredible leverage over time and the ability to keep the homes affordable without additional funding is unique to the Community Land Trust method of affordable homeownership.

The racial disparities in homeownership in Minneapolis and the State of Minnesota are some of the worst in the nation. The CLCLT has played, and will continue to play, a role in decreasing the disparities that exist. Over 55% of the households served by the CLCLT represent Communities of Color. Within that figure, the CLCLT serves African Americans and Native Americans at six times the rate of homeownership for the respective population in Minneapolis. We are working within the African American and Native American communities to establish culturally-specific Community Land Trusts.

While we are managing our way through 2020, we believe 2021 will bring a new set of challenges to the CLCLT, households served, and the Minneapolis community. The rent restriction moratorium and mortgage forbearances that are benefitting many will likely go away. Households not back to work full time risk loss of housing and further displacement. Programs like CLCLT Project: Sustained Legacy will be needed to keep existing low-income homeowners in their homes, and the CLCLT will need to be positioned to compete with investors in order to create additional affordable homeownership opportunties. Increasingly, the support from CLCLT members, funders, and stakeholders will be needed to create and maintain permanently affordable homeownership in Minneapolis. Thank you for your past, current, and future support of the CLCLT!

Jeff Washburne Executive Director

COMMERCIAL LAND TRUST INITIATIVE

In 2019 the CLCLT Board of Directors approved the development of the Commercial Land Trust Initiative. Since that time, an advisory board was created; Commercial Land Trust Program Director, Domonique Jones, was hired to lead the effort; and numerous organizational documents, policies, and processes have been developed. The Commercial Land Trust Initiative is actively pursuing its first commercial properties in both North and South Minneapolis and is anticipated to have properties under purchase agreement by the end of 2020.

PROJECT: SUSTAINED LEGACY

In 2020, the CLCLT saw huge gains on behalf of Project: Sustained Legacy (P:SL). The Constellation Fund, Wells Fargo Priority Markets Program, and Hennepin County have now invested \$725,000 in affordability and rehab funding for this innovative application of the Community Land Trust model. Over time, the CLCLT has successfully assisted 12 existing homeowners (with little or no first mortgage debt), facing tax forfeiture, or significant code violations remain in their homes via use of the CLCLT's assistance. The CLCLT solves for debt or significant rehab challenges on the home in exchange for the homeowner deeding the land and a share of future change in value over to the CLCLT. Households assisted average 31% AMI and more than likely would eventually be homeless without this important intervention. The homes remain permanently affordable through P:SL. With challenges facing many existing homeowners due to COVID-19, the CLCLT is positioning P:SL to assist more struggling low-income homeowners in 2021.

17-UNIT TOWNHOME DEVELOPMENT

The CLCLT is partnering with Twin Cities Habitat for Humanity (TCHFH) in the development of 17 new townhomes in the Harrison neighborhood of Minneapolis. In less than 18 months, the CLCLT and TCHFH have raised more than \$3 million in affordability and development gap funding to make this 100% affordable homeownership a reality. The project will consist of 2-, 3-, and 4-bedroom units and will be priced to sell to households earning 60% of median income or less. TCHFH will be the builder-developer on the project, and the CLCLT will serve as co-developer and long-term affordability steward for the project. The CLCLT and TCHFH plan to break ground on the first phase of development in Spring 2021. Funders include the City of Minneapolis, Minnesota Housing, the Capital Magnet Fund, and Federal Home Loan Bank.

COVID-19 ADJUSTMENTS AND RESPONSES

While 2020 has already forced adjustments on the CLCLT related to office protocols, staffing, training, and events, 2021 will continue to require flexibility and responsiveness. The CLCLT is actively raising homeowner assistance funds for CLCLT homeowners who are facing COVID-related financial challenges. Additionally, the CLCLT is seeking sources of low-interest and grant funds to better compete with investors if property values begin to fall in 2021 due to foreclosures and evictions.

OFFICE BUILDING ARTWORK

Following the murder of George Floyd, artist Peyton Scott Russell wanted to contribute to the community's amplified voice by using his most effective tool - his art. Peyton created two murals. One was installed at the memorial site, on 38th and Chicago, and he sought a location on the Northside of Minneapolis for the other. The CLCLT was honored to be chosen as a location for the second piece.

This summer, the CLCLT and our homeowners had an additional opportunity to work with Peyton on a large-scale mural, "Faces of Affordable Housing". This mural was made possible by the voters of Minnesota through a grant from Minnesota States Arts Board, thanks to a legislative appropriation from the Arts and Cultural Heritage Fund. The mural includes the faces of dozens of people who own homes purchased throught the CLCLT. Covering an entire side of our office building, the mural is a beacon of positive messaging in 2020.



STAFF

Staci Horwitz Operations Director

Domonique Jones Commercial Land Trust Program Director

Char McRoy Administrative Coordinator

Mollie Mosman Financial Manager

Jennifer Sturtz Program Manager

Sheng Vang Engagement Coordinator & Loan Administrator

Jeff Washburne Executive Director

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Neighborhood Builders

Anonymous Scott Aldrich Amy Dritz Christina Jennings & Otto Mora **David Higgins** Robert Miller Casi Mulenburg Tom Niederkorn Marnie Peichel Rita Penrod Shannon Rahkola David Wellington

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Alerus Mortgage Bank of America Foundation Bremer Bank CenterPoint Energy Constellation Fund **Enterprise Community Partners** Executive Title **Grounded Solutions Network** Headwaters Fund Hennepin County **Environmental Response**

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Northside Funders Group Otto Bremer Foundation Pohlad Family Foundation **Riverway Foundation** Synchrony Financial Target Foundation Twin Cities LISC **US Bank Foundation** Wells Fargo Foundation MN

Affordability Investments

Central Area Neighborhood **Development Organization** City of Minneapolis City of Minneapolis CPED Hennepin County Housing & Redevelopment Authority Hennepin County Resident & Real Estate Services Kingfield Neighborhood Association Longfellow Community Council Metropolitan Council Minnesota Housing Pohlad Family Foundation Sheridan Neighborhood Organization Saint Anthony West Neighborhood Association Wells Fargo Foundation Priority

Special Recognition

Markets Program

Mario Jackson Christina Jennings Jamie & Jason Lewis Chris Maroscheck Amy Person Peyton Scott Russell Nataly Sanchez Osborne Strickland Steve Strom

American Indian CDC Better Futures Minnesota NeighborWorks Home Partners On The Ground Strategies Stair Step Foundation Twin Cities Habitat for Humanity **Urban League Twin Cities**

2020 Report to Our Members



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